



TECHNICAL SALES REPRESENTATIVE

Interprovincial Corrosion Control

Position Summary:

Build long-term relationships with current and prospective customers by communicating (written or oral) the technical services and products *Interprovincial Corrosion Control* supplies, with regards to Cathodic Protection.

Essential Job Functions & Accountabilities:

- Strong interpersonal skills to establish, develop and maintain business relationships with current customers and prospective customers to generate new business for the organization products/services.
- Answer inquiries and provide additional information to customer about the type and cost of services offered.
- Develop clear and effective written quotations for current and prospective customers in a timely manner.
- Expedite the resolution of customer problems and complaints by logging and investigating customer concerns.
- Maintain tight deadlines by coordinating sales effort with management, accounting, logistics and technical service groups to ensure “on time” delivery to consumer.

Education & Experience Requirements:

- 3-5 years' experience in technical/inside sales
- High school diploma
- Knowledge of Cathodic Protection is an asset
- French is an asset

Other Details:

- Must be willing to learn and understand technique of Cathodic Protection for corrosion control of underground metallic structures.
- Full time, Permanent, Days, Monday to Friday
- Salary \$32-\$34K annually
- Benefits after 3 months

If you are interested in this position please email your resume and cover letter to jdb@rustrol.com. We thank everyone in advance for your applications, but only those selected for an interview will be contacted.